

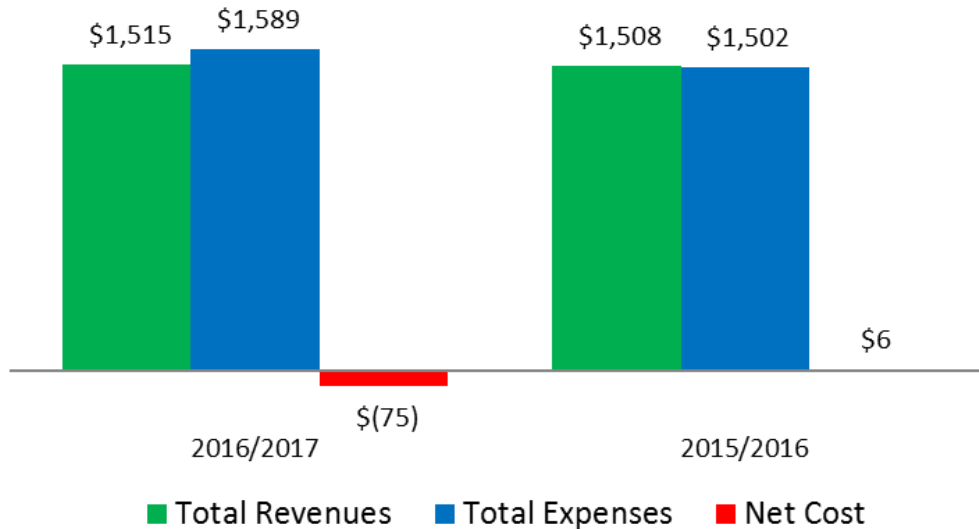


**St. John**  
**THE Baptist**  
**Catholic Church**

**St. John the Baptist**  
**Annual meeting**  
**Financial Presentation**  
**October 29, 2017**

# Total Parish Revenues

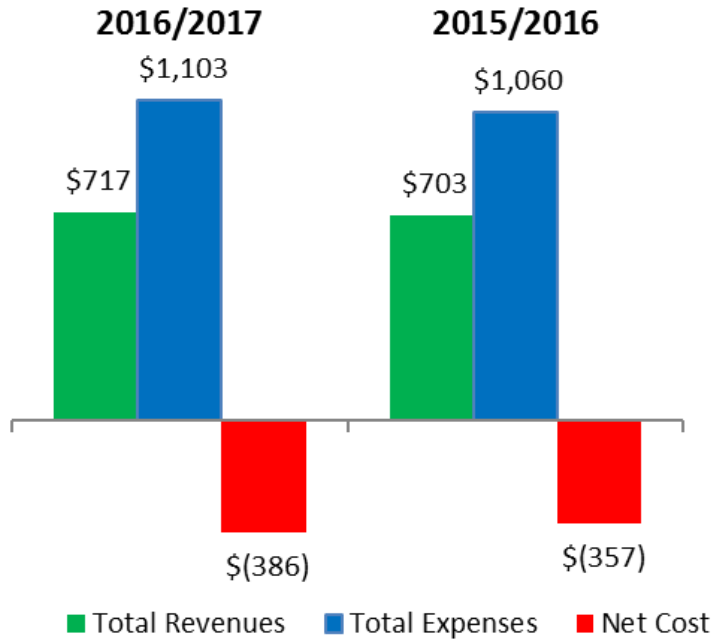
FY 2017 Actual vs. FY 2016 Actual  
(\$000)



- Revenues:
  - Higher FY 17 Fund Raising
  - Lower Tuition
  - Lower Parish Donations
- Expenses:
  - Higher Teacher pay and Pastoral Minister
  - Higher Priest help and web site upgrade costs
  - Science Books purchase in FY 2017
  - Significant HVAC expenses
- Excludes Investment income

# Net School Operating Results

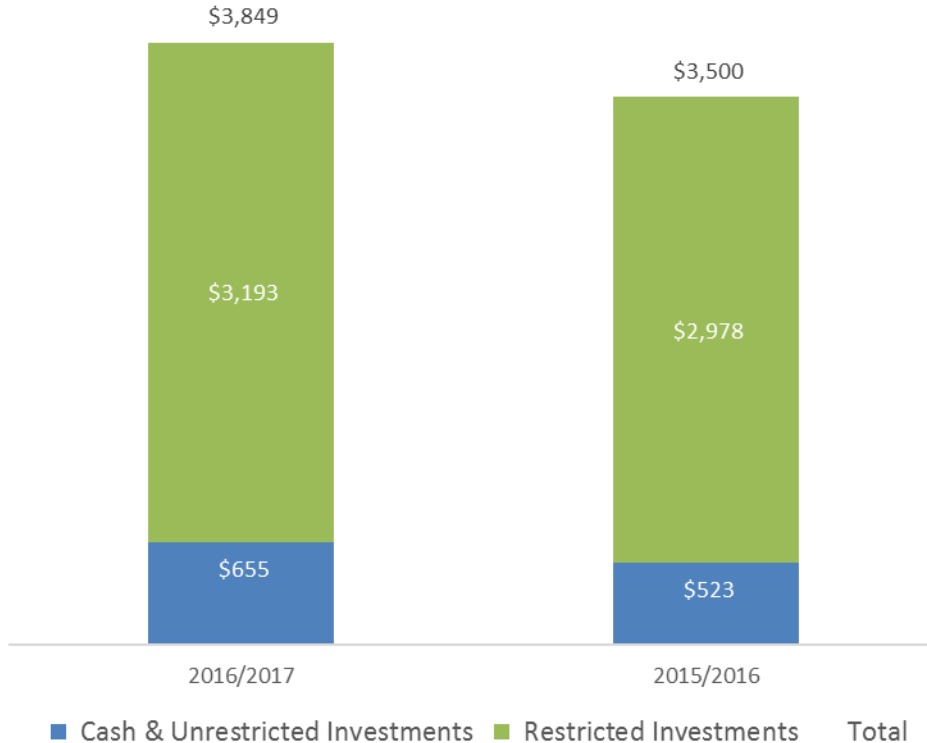
FY 2017 Actual vs. FY 2016 Actual  
(\$000)



- Revenues:
  - Higher Fund raising
  - Larger Endowment contribution
- Expenses:
  - Increased Teacher pay
  - FY 2017 Science book series purchase
- Parish Contribution Percentages:
  - FY 2017 35.0%
  - FY 2016 33.7%
- ARCH Guidelines Maximum 40%

# Parish Assets

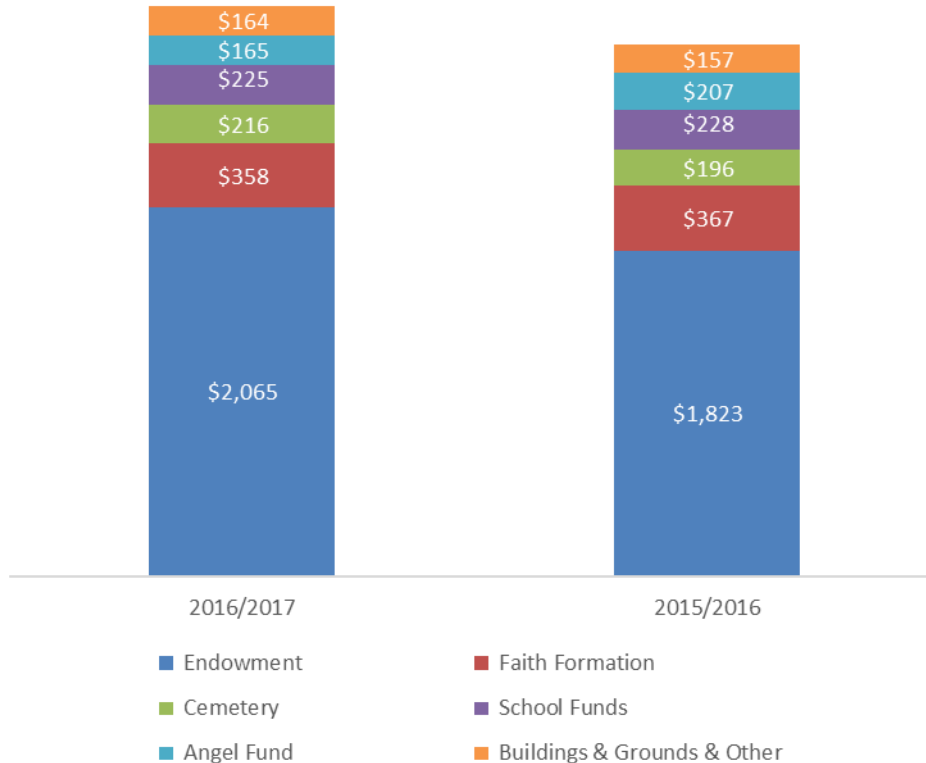
FY 2017 Actual vs. FY 2016 Actual  
(\$000)



- Total Assets increased in FY 2017 due to Investment earnings and the increase in the market value of investments.
- Offsetting this is the use of Angel Fund and Faith Formation Fund

# Restricted Fund Details

FY 2017 Actual vs. FY 2016 Actual  
(\$000)



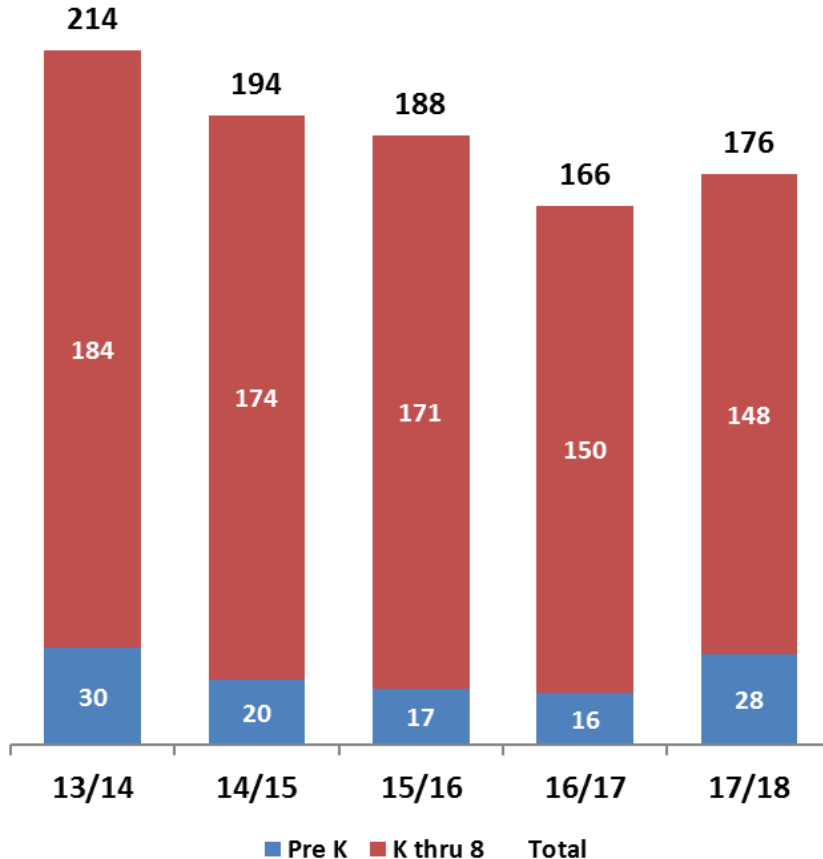
- Investment Income for FY 2017 was \$83,000, which was not included in the Operating results previously shown
- Investment increase due to year end market valuation was \$208,000
- Endowment Corpus is \$1.275 million
- Major FY 2017 uses were Angel Fund \$47,000 and Faith Formation \$29,000

# Miscellaneous Topics

# Teacher salaries

- SJB teacher salaries have not kept pace with area schools
- Made concerted efforts with a new Compensation program beginning in 2015
- Best estimate, through last school year, SJB teachers made approximately 60% of their Plymouth public school counterparts
- Not acceptable and must be addressed
- Fairly significant increase given for the '17-'18 school year (estimate at 71% of Plymouth public schools)
- Goal to get to 80% in approximately 3 years

# School Enrollment



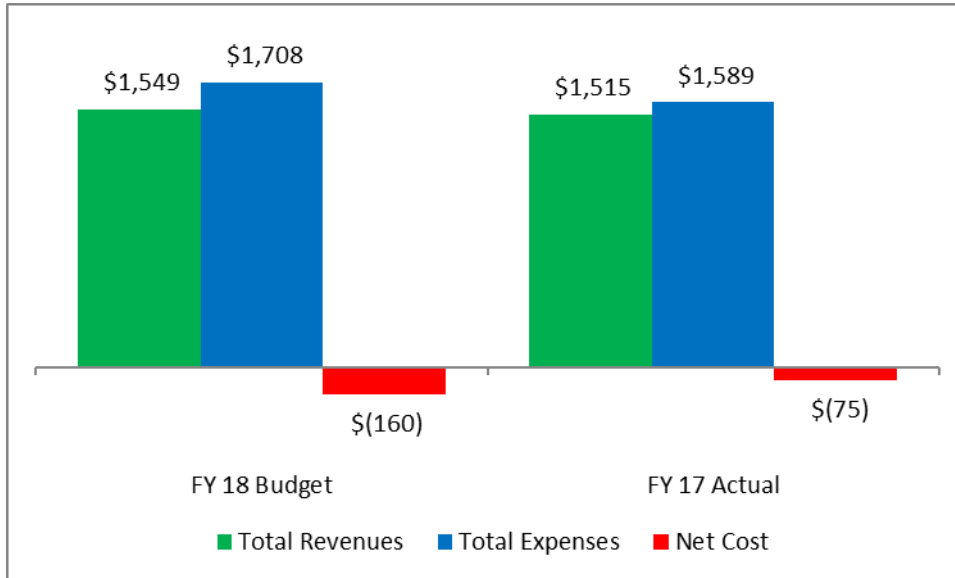
- General descending trend consistent with other parochial schools
- Current year encouraging registrations
- School enrollment increases is a key strategic initiative



# Fiscal '17-'18 Budget Information

# Net Parish Operating Results

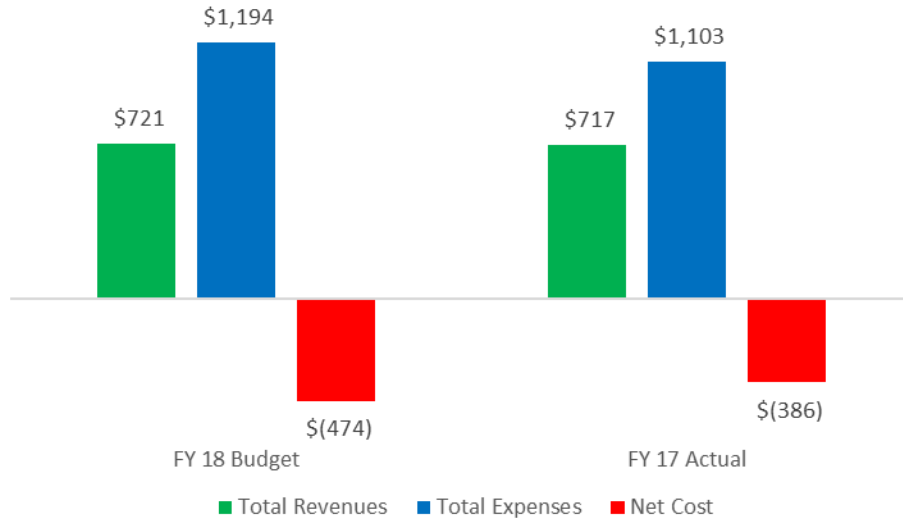
FY 2018 Budget vs. FY 2017 Actual  
(\$000)



- Revenues:
  - Planning increase in Envelope giving
  - New Fund Raising
- Expenses:
  - Higher Teacher pay
  - Director of Mission Advancement position
  - Invest in School computer technology
- Excludes Investment income

# Net School Operating Results

FY 2018 Budget vs. FY 2017 Actual  
(\$000)



- Parish Contribution Percentages:
  - FY 2018 Budget 39.7%
  - FY 2017 Actual 35.0%
- ARCH Guidelines Maximum 40%

Questions?